

Postal Regulatory Commission
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EXHIBIT 4

Metered vs. Non-metered Letters
 Mail Processing Volume Variable Cost
 and Metered Letter Differential

	Metered Volume Var Cost (\$000)	Metered Volume (000)	Metered Volume Var Unit Cost (\$)	Non-Metered Volume Var Cost (\$000)	Non-Metered Volume (000)	Non-Metered Volume Var Unit Cost (\$)	Metered Ltr Differential (\$)	Volume Var Cost Difference (\$)	Differential as Pct of Cost Difference
FY 2016	478,369	7,567,624	0.0632	962,661	10,925,517	0.0881	0.005	0.0249	20.08%
FY 2017 BR	102,668	1,539,221	0.0667	206,987	2,221,369	0.0932	0.005	0.0265	18.88%
FY 2017 AR	372,170	5,579,683	0.0667	750,331	8,052,473	0.0932	0.030	0.0265	113.30%
FY 2018 BR	99,728	1,467,612	0.0680	196,011	2,055,659	0.0954	0.030	0.0274	109.49%
FY 2018 AR	367,749	5,388,892	0.0682	719,740	7,548,207	0.0954	0.030	0.0271	110.66%
FY 2019	447,424	6,519,972	0.0686	918,391	9,172,696	0.1001	0.050	0.0315	158.74%

Sources:

Volume Variable Cost -
 USPS LR26 in ACR dockets
 Volume - USPS Billing Determinants